

Engineering giant takes leap into future with new partnership

Thornton Tomasetti, the international engineering firm responsible for some of world's most prominent construction projects, has partnered with The Combine to commercialize technologies under its internal innovation engine, TTWiiN.

TTWiiN is a first-of-its-kind technology accelerator established to drive innovation in the Architecture / Engineering / Construction (AEC) industry and beyond. Together with The Combine, TTWiiN plans to launch five of its portfolio organizations as separate companies in the first half of 2017.

Since its founding in 1949, Thornton Tomasetti's innova-

tions have shaped the building industry. Its TTWiiN accelerator embraces an innovate-to-thrive philosophy, aiming for continuous innovation both inside the Thornton Tomasetti organization and for the betterment of others.

The Combine fills the gap that often exists as start-up organizations transition from within an accelerator to stand-alone companies.

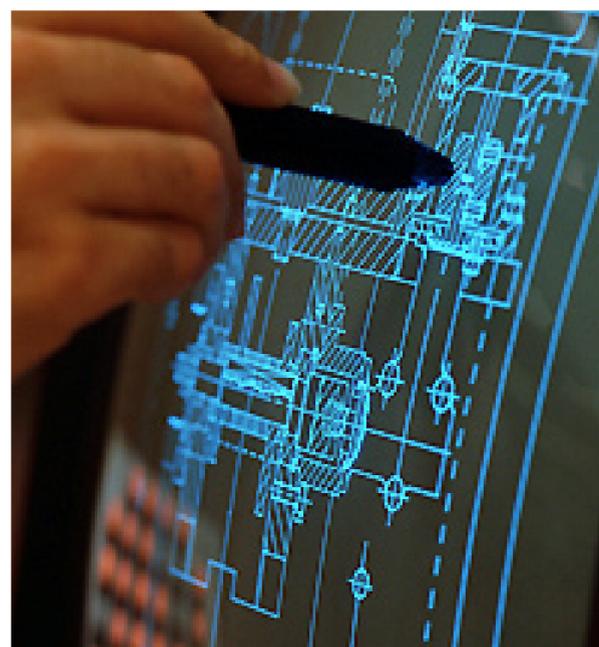
TTWiiN's most promising spin-outs will have access to The Combine's entrepreneurial leaders in the form of a "go team." This ecosystem of relevant expertise, capital access and other resources provide the TTWiiN spin-out companies the shortest path to achieving Series A funding or other measures of success.

"Our collaboration with The Combine provides the best of both worlds" said Thomas Z. Scarangelo, P.E., chairman and CEO, Thornton Tomasetti.

"It enables Thornton Tomasetti to continue driving industry-leading innovation by focusing on our core business, while The Combine's expert team helps us efficiently commercialize our technologies in the AEC industry and beyond."

Grant McCullagh, Thornton Tomasetti Board of Directors member, added "As our industry continues in an accelerated sea-change on the back of wide-ranging new technologies, it's exciting to see TTWiiN and The Combine emerge as true hands-on leaders, driving significant and impactful new technologies and companies to market."

"A major challenge for any startup CEO is the many



The partnership will help new technology companies launch in the building industry.

roles they have to play beyond technologist. We know firsthand how complicated it is to successfully master these roles while simultaneously founding a new company," said K.P. Reddy, Co-Founder and Partner, The Combine.

"The Combine brings a fresh approach as an embedded external resource for startup leadership. We deliver a shortest-path-to-success model to commercialize IP and spin-out successful ventures. We look forward to working with

Thornton Tomasetti to help bring TTWiiN's portfolio companies to market."

The TTWiiN technologies that will launch as five new companies in 2017 include:

- Building Information Modeling (BIM) collaboration for structural engineers
- Efficient, high-fidelity material failure modeling for the automotive industry
- Finite Element Analysis (FEA) for sensors, Microelectromechanical Systems (MEMS) and Non Destructive Testing (NDT)
- Shockwave protection technology
- Skyscraper sway suppression technology

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JLL makes cloud call

JLL has selected SS&C Technologies Holdings, a global provider of financial services software and software-enabled services, to provide its Precision LM loan management solutions to support JLL's agency lending operations.

In August 2015, JLL acquired Oak Grove Capital, one of the nation's longest-standing providers of debt financing for multifamily and seniors housing real estate.

Precision LM will provide JLL with a single cloud platform to handle the full loan lifecycle, including loan origination, underwriting, asset management and servicing, as well as borrower self-service, investor reporting, and workflow automation.

JLL chose SS&C Precision LM in order to standardize its processes on a single platform, enabling the company to improve operational efficiency.

Tech sector

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2017. Demonstrating strong sales growth optimism, 63 percent of startups are forecasting at least twice the revenues or more for 2017, compared to their 2016 numbers.

In Q2, 33 percent of startups were targeting asset types outside of commercial and residential, while Q4 saw 43 percent showing greater tech disruption beyond those categories into leisure, multi-use and industrial.

In Q2, 44 percent of startup CEOs said they expected greater difficulty in raising venture capital, but that number dropped to 27 percent in Q4, demonstrating increased optimism.

In Q2, only 17 percent of startups were disrupting multiple asset types, but in Q4, the number shot up to 57 percent, broadening the real estate categories being effected.

The survey was designed in collaboration with the Real Estate Board of New York (REBNY) and the Royal Institution of Chartered Surveyors (RICS), based on industry standards for sentiment analysis.